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Wheeled Coach Industries Inc. bucks national trend in healthcare

Local manufacturing company opens on-site health clinic, saves healthcare dollars

WINTER PARK, FL. (Jan. 21, 2009) – With more than half of employers cutting healthcare costs solely by shifting the burden to their employees via increased premiums, a local company is reducing its costs by opening an on-site health clinic.

Wheeled Coach Industries Inc., the leading Ambulance and Rescue Vehicle manufacturer in America, is easing healthcare expenses by opening an on-site clinic operated by Care ATC for its more than 400 employees, as well as their spouses and dependents, Jan. 26.

In addition to the clinic at Wheeled Coach Industries, Collins Industries has already opened two other Care ATC clinics at its other companies, Capacity of Texas, a terminal truck manufacturer in Longview, Texas, and Collin Bus Corp., a school bus manufacturer in South Hutchinson, KS.

"The Care ATC clinic is a way to help control current and future costs, rather than solely transferring costs from employers to employees via increased insurance premiums," says John Dreasher, Vice President of Human Resources for Collins Industries Inc., the parent company of Wheeled Coach Industries, Inc. "We believe these types of programs will reduce absenteeism, increase productivity and improve the health of our valued employees."

On average, clients of Care ATC have reduced health costs by a minimum of \$500 per employee per year.

"Because the focus is on preventive care," says Paul Keeling, Care ATC's director of sales, "healthcare costs decrease as employees and their families experience fewer catastrophic health claims."

Operated by Care ATC, the Wheeled Coach Industries clinic, staffed by a doctor, a registered nurse and a medical assistant from 8 a.m. to noon Mondays and 1 p.m. to 5 p.m. Thursdays, will be the first Care ATC clinic in Florida.

At the clinic, employees will be able to make same-day appointments to receive free medical care including health assessments, preventive screenings, immunizations and acute care – the same or more services a typical primary care physician would provide, including:

- Health assessments such as annual and sports physicals;
- Critical screenings such as blood pressure, diabetes, cholesterol and cancer;
- Acute illness care including the treatment of allergies, sinus problems, flu symptoms, sore throats, headaches and stomach problems;
- Injury care;
- Lab services; and
- Free prescriptions for the top 25 generic drugs.

Employees will continue to have a health insurance plan available, but may choose the on-site doctor as their primary physician. Care ATC will also assist the company with specific health campaigns such as smoking cessation and weight loss programs.

Wheeled Coach Industries Inc. is located at 2737 N. Forsyth Rd. in Winter Park.

On-site clinic part of growing national trend

The number of companies offering on-site medical services has increased significantly in recent years. Nearly one-fourth of large businesses reported offering on-site medical services at the end of 2007, according to the non-profit National Business Group on Health. Another 6 percent reported they plan to open clinics in the next year.

A national provider of on-site physician clinics, Oklahoma-based Care ATC has experienced a steady growth rate the past few years. The company saw its business double in 2007 and expects the same or greater growth this year.

The main focus of Care ATC is to help employers take control of healthcare by giving patients a shorter path to care. Visit www.careatc.com for more.

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